

Dear Parishioners,

Enclosed you will find the annual financial report for our parish. This covers our fiscal year from July 1, 2009 – June 30, 2010. This report also covers the results from the previous 3 fiscal years to give a look at some of the trends we see in our financial position. On the back page you will find the report for the results of the past Blacktop Ball, and the comparison for the two years it has been running.

First, let's take a look at some of the concerns. Reflecting the economy, we have seen a downward trend in our regular income. Between fiscal year 2007 and last year we have seen a drop in ordinary Sunday Offering donations of over \$115,000.00. Add to that loss the drop in investment and interest income and other sources and the overall ordinary income between fiscal year 2007 and last year dropped over \$210,000.00. This is a substantial downturn and will certainly affect our ability to build our ministries. Although we responded with cuts in all our areas, there is only so much that can be cut. The bottom line on the first page of the report shows our results. Ordinary operating results reflect the normal income and expenses of the parish. Between fiscal year 2007 and last year we did see the results of the drop in income so we went from a \$64,000.00 surplus to a \$19,000.00 deficit.

The second page of the report covers special income and expense like second collections which are taken for other causes and sent directly to them. It also includes special needs for us, like building repairs and those costs. By staying within our means we were able to generate an excess there that left the overall parish operations in the black for last fiscal year.

On the positive side we were able to retire the millennium campaign debt this past year. And once again the Blacktop Ball was a huge success and helped in so many ways. This year's fund-a-cause was the computer lab and computer technology in the school. The generosity of the guests gave us nearly \$48,000.00 and a matching contribution of \$30,000.00 for hardware and services gave us nearly \$78,000.00 to use towards the project. A new server is already at work in the school, and 30 new workstations for the lab should be up and running fairly soon. As soon as that is finished 30 more workstations will be purchased and deployed in the classrooms. All these workstations feature flat panel displays, are running Windows 7 and use MS Office 2010 Standard as well as robust antivirus/firewall software.

Our technology team members, led by the irreplaceable Tim Travers, have enjoyed working with Laurus Technologies to bring this upgrade project to fruition. Laurus' expertise and flexibility in helping us identify and address our needs with proper hardware and software solutions has been invaluable to the success of this project. We wouldn't be moving forward with the lab upgrade, without the tremendous gift of the Blacktop Ball. Please extend a huge thanks to everyone involved in the event- from the executive committee, their tireless crew members, to each and every guest at the ball.

Of course if you have any questions please call me at the rectory.

Fr. Steve

**Saint Juliana Parish Annual Report**  
**Fiscal Year 2010**

	FY 2010	FY 2009	FY 2008	FY2007
<b>Church Ordinary Operating Income</b>				
Offertory, Christmas & Easter	\$ 918,188	\$ 971,317	\$ 996,524	\$ 1,035,350
Other Ordinary Collections	\$ 8,870	\$ 9,080	\$ 7,978	\$ 2,575
Fundraising Net	\$ 475	\$ 80,587	\$ 24,398	\$ 36,015
Interest & Investment	\$ 26,232	\$ 25,386	\$ 80,999	\$ 53,607
Religious Education	\$ 45,600	\$ 41,286	\$ 32,725	\$ 29,700
Other Church Income	\$ (7,672)	\$ 35,102	\$ 48,235	\$ 44,778
<b>Total Church Ordinary Operating Income</b>	<b>\$ 991,694</b>	<b>\$ 1,162,758</b>	<b>\$ 1,190,859</b>	<b>\$ 1,202,024</b>
<b>Church Ordinary Operating Expense</b>				
Salaries	\$ 366,790	\$ 394,268	\$ 387,101	\$ 425,474
Benefits	\$ 84,389	\$ 85,520	\$ 85,681	\$ 81,708
Telephone	\$ 3,101	\$ 3,636	\$ 4,449	\$ 4,486
Heating Fuel	\$ 41,289	\$ 36,744	\$ 40,978	\$ 35,700
Electricity	\$ 11,451	\$ 16,498	\$ 13,035	\$ 14,288
Other Utilities	\$ 4,122	\$ 5,176	\$ 4,254	\$ 4,830
Furnishings, Repairs & Maintenance	\$ 34,135	\$ 94,123	\$ 75,704	\$ 61,919
Altar & Liturgical	\$ 13,713	\$ 17,793	\$ 17,871	\$ 12,945
Rectory & Housekeeping	\$ 4,929	\$ 5,744	\$ 8,091	\$ 6,346
Admin & Office Expense	\$ 40,583	\$ 42,048	\$ 39,087	\$ 40,707
Formation, Gifts & Donations, Misc.	\$ 13,867	\$ 25,306	\$ 20,274	\$ 16,941
Assessments	\$ 188,335	\$ 193,716	\$ 183,616	\$ 184,881
<b>Total Church Operating Expense</b>	<b>\$ 806,704</b>	<b>\$ 920,572</b>	<b>\$ 880,139</b>	<b>\$ 890,224</b>
<b>School Operating Income</b>				
Tuition and Fees	\$ 1,830,772	\$ 1,938,116	\$ 1,946,682	\$ 1,765,080
Fundraising Net	\$ 15,791	\$ 49,428	\$ 46,376	\$ 92,578
Other	\$ 14,170	\$ 24,603	\$ 25,510	\$ 18,206
<b>Total School Operating Income</b>	<b>\$ 1,860,732</b>	<b>\$ 2,012,147</b>	<b>\$ 2,018,567</b>	<b>\$ 1,875,864</b>
<b>School Operating Expense</b>				
Salaries	\$ 1,341,741	\$ 1,436,715	\$ 1,449,686	\$ 1,460,243
Benefits	\$ 315,495	\$ 329,112	\$ 360,884	\$ 325,508
Telephone	\$ 3,164	\$ 3,114	\$ 4,388	\$ 4,920
Heating Fuel	\$ 45,886	\$ 43,545	\$ 45,352	\$ 45,252
Electricity	\$ 25,312	\$ 32,328	\$ 30,385	\$ 29,755
Other Utilities	\$ 9,409	\$ 8,729	\$ 7,983	\$ 8,169
Administrative	\$ 23,268	\$ 25,505	\$ 21,246	\$ 23,553
Instructional	\$ 56,256	\$ 48,866	\$ 48,157	\$ 40,455
Furnishings, Repairs & Maintenance	\$ 150,608	\$ 220,998	\$ 279,726	\$ 123,613
Gifts, Donations, Misc.	\$ 39,257	\$ 47,060	\$ 9,737	\$ 14,042
OCS Assessment	\$ 12,190	\$ 12,650	\$ 12,848	\$ 12,285
Property & Casualty	\$ 41,940	\$ 40,584	\$ 36,540	\$ 35,424
<b>Total School Operating Expense</b>	<b>\$ 2,064,526</b>	<b>\$ 2,249,205</b>	<b>\$ 2,306,932</b>	<b>\$ 2,123,218</b>
<b>School Operating Excess (Deficit)</b>	<b>\$ (203,794)</b>	<b>\$ (237,058)</b>	<b>\$ (288,364)</b>	<b>\$ (247,354)</b>
<b>Parish Ordinary Operating Excess (Deficit)</b>	<b>\$ (18,804)</b>	<b>\$ 5,128</b>	<b>\$ 22,355</b>	<b>\$ 64,446</b>

## Saint Juliana Parish Annual Report

Fiscal Year 2010

	FY 2010	FY 2009	FY 2008	FY2007
<b>Extraordinary/Other Income</b>				
Sharing Parish	\$ 22,057	\$ 20,500	\$ 22,423	\$ 22,773
Archdiocesan Required Collections	\$ 67,747	\$ 42,828	\$ 60,877	\$ 48,331
Estates, Bequests & Memorials, Other	\$ 60,223	\$ 103,728	\$ 106,094	\$ 90,445
School Support/Endowment Collections	\$ 45,525	\$ 40,091	\$ 57,989	\$ 39,943
Building Projects	\$ 181,538	\$ 64,568	\$ 123,874	\$ 27,598
<b>Total Extraordinary/Other Income</b>	<b>\$ 377,090</b>	<b>\$ 271,715</b>	<b>\$ 371,256</b>	<b>\$ 229,089</b>
<b>Extraordinary/Other Expense</b>				
Sharing Parish	\$ 22,057	\$ 20,500	\$ 22,423	\$ 22,773
Archdiocesan Required Collections	\$ 50,856	\$ 42,828	\$ 60,753	\$ 45,231
Millennium Campaign	\$ 109,337	\$ 36,000	\$ 36,000	\$ 37,484
Building Projects	\$ 104,168	\$ 68,309	\$ 140,174	\$ 78,465
<b>Total Other Extraordinary/Other Expense</b>	<b>\$ 286,418</b>	<b>\$ 167,637</b>	<b>\$ 259,350</b>	<b>\$ 183,952</b>
<b>Extraordinary/Other Income Excess (Deficit)</b>	<b>\$ 90,672</b>	<b>\$ 104,078</b>	<b>\$ 111,906</b>	<b>\$ 45,137</b>

### Current Assets 06.30.10

Parish Operating	\$ 428,605
Payroll	\$ 29,837
Bingo Accounts	\$ 27,424
Merchant Banking	\$ 365,503
St Vincent DePaul	\$ 3,569
TRIP	\$ 26,315
School Operating	\$ 1,816
Food Services	\$ 5,154
Mothers' Club	\$ 38,283
<b>Local Cash Balance 06.30.10</b>	<b>\$ 926,506</b>
Building Fund	\$ 19,587
School Endowment	\$ 612,804
<b>Archdiocesan Bank Balance 06.30.10</b>	<b>\$ 632,391</b>
<b>Total Current Assets 06.30.10</b>	<b>\$ 1,558,897</b>



**THE BLACKTOP BALL**  
St. Juliana Parish

	2010	2009	Change
<b>Tickets Sold</b>	<b>482</b>	<b>594</b>	<b>(112)</b>
<b>Ticket &amp; Table Sales</b>	45,760.00	50,500.00	(4,740.00)
Expenses			
Catering & Bar	(16,573.44)	(25,153.62)	8,580.18
Rentals	(16,860.41)	(16,507.93)	(352.48)
Auction Expense	(9,283.81)	(6,312.67)	(2,971.14)
Administrative	(8,935.22)	(10,427.83)	1,492.61
<b>Net Revenue Ticket &amp; Table Sales</b>	<b>(5,892.88)</b>	<b>(7,902.05)</b>	<b>2,009.17</b>
<b>Sponsorship &amp; Donation Revenue</b>			
Program Book Sponsors	7,195.00	9,928.00	(2,733.00)
General Donations	10,620.00	13,785.00	(3,165.00)
Printing	(2,418.00)	(2,810.88)	392.88
<b>Net Sponsor &amp; Donation Revenue</b>	<b>15,397.00</b>	<b>20,902.12</b>	<b>(5,505.12)</b>
<b>Live &amp; Silent Auctions</b>	<b>72,674.00</b>	<b>91,370.00</b>	<b>(18,696.00)</b>
<b>Fund-a-Cause</b>	<b>47,385.00</b>	<b>30,631.00</b>	<b>16,754.00</b>
<b>Sub-Total Before Matching Contribution</b>	<b>129,563.12</b>	<b>135,001.07</b>	<b>(5,437.95)</b>
Matching Contribution for Technology	30,000.00		
<b>Grand Total</b>	<b>159,563.12</b>	<b>135,001.07</b>	<b>24,562.05</b>